

THEME – OVERSEAS COLLABORATION

IDEAS FROM SESSION 1

Access to exhibitions - organising collective visits
Access to foreign markets, FCO's (Foreign and Commonwealth Office) and meet the buyer
Business mentoring for emerging and existing markets
Catalyst for links with other countries - China / India?
Groups of companies can compete better against China, India, Poland
Help company's access new areas - Market intelligence
Help company's see business opportunities in overseas markets
Help company's see business opportunities in overseas markets
Representation at EU trade shows
RTC interaction with European network
YCF as a conduit to overseas investment
connect with LEP's and UKTI
YCF could push UKTI into areas that members would value

THEME

OVERSEAS COLLABORATION

OUTCOMES FROM SESSION 2

Leverage stakeholder expertise - collect information, use UKTI to deliver YCF provide the push
Horizon scanning BRIC countries now what's next?
5 - 10 year plans
Too much information filter to YCF members needs
Audit overseas work - where working now and where would you like to get into

